



SOFTWARE POWERS THE
**INTERNET
OF THINGS**

BY 2025
80B DEVICES

IoT WILL REPRESENT
\$13T
IN REVENUE

An abstract graphic on the right side of the slide, featuring swirling, concentric lines in shades of blue and white, resembling a stylized wave or a digital signal.

GET
UBER'D
BEFORE YOU GET
KODAK'D

The Flexera logo, consisting of a stylized 'X' and the word 'flexera', is located in the bottom right corner of the slide.


**ARE YOU
READY?**

A photograph of a man with a beard and long hair, wearing a denim shirt and a tie, with his hand on his chin in a thinking pose. He is standing against a light gray background with a large, faint 'X' shape.

YOUR TEXT HERE

Lorem ipsum dolor sit amet— adipiscing elit
Duis vitae iaculis
Ed nisi augue, mattis tristique leo id
Commodo varius massa. nulla suscipit, justo
Id maximus molestie, leo quam ultricies


61




Text Only Infographic

TEXT HERE 95% lorem ipsum dolor	TEXT HERE 50% lorem ipsum dolor	TEXT HERE 80% lorem ipsum dolor
--	--	--

76




Large Graphic with Title Divider






Your text here,

lorem ipsum dolor.

75




Sidebar Sample

 YOUR TEXT HERE	 YOUR TEXT HERE	 YOUR TEXT HERE
Lorem ut varius elit ut enim congue matti onec ultricies tincidunt mauris.	Lorem quisque pretium velit mattis metus rhoncus placerat	Lorem ultricies tincidunt mauris, in dapibus quam tempor id

88

YOUR TEXT HERE
LOREM IPSUM DOLOR
YOUR TEXT HERE
- Vivamus tincidunt
- Etiam interdum



Sidebar Sample





1 Your text here use this style for emphasis Lorem ipsum dolor sit amet, consectetur adipiscing elit, Maecenas ultricies efficitur lectus elementum euismod. Duis vitae tincidunt urna, quis consectetur sapien.	2 Your text here use this style for emphasis Lorem ipsum dolor sit amet, consectetur adipiscing elit, Maecenas ultricies efficitur lectus elementum euismod. Duis vitae tincidunt urna, quis consectetur sapien.	3 Your text here use this style for emphasis Lorem ipsum dolor sit amet, consectetur adipiscing elit, Maecenas ultricies efficitur lectus elementum euismod. Duis vitae tincidunt urna, quis consectetur sapien.
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97


Your text here
**00+ LOREM
00+ TEXT**
Your text here
**> 00 LOREM
IPSUM DOLOR**

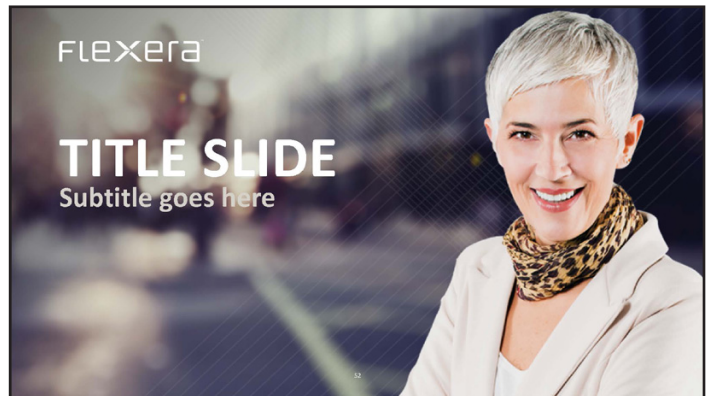


4 Panel Icons with Labels

 WITH EMPHASIS, NORMAL TEXT	 LOREM, IPSUM DOLOR
 LOREM, IPSUM DOLOR	 YOUR TEXT HERE

77





HERE'S HOW YOU GET THERE WITH FLEXERA



TRACK, MANAGE
AND SECURE
YOUR CODE



MANAGE
COMPLIANCE
RISK



MONITOR AND FIX
VULNERABILITIES

Find, Fix, Monitor & Manage more than **13 million OSS** components
Empowered with security advisory data from **Secunia Research**
End-to-end solution with **full software lifecycle support**



SaaS Manager: IT makes sense



DISCOVER
32K+
SaaS apps

MANAGE
6.2K
SaaS apps usage

OPTIMIZE
250+
apps with direct
integrations

SECURE
DATA
from unauthorized
access

Intelligent Security Vulnerability Management Process

Complete Vulnerability & Patch Management



Vulnerability
Intelligence

Software Vulnerability
Management

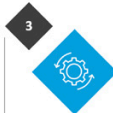


Vulnerability
Scanning

Qualys

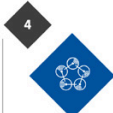
Nessus

RAPID7



Patch Creation

Software Vulnerability
Management

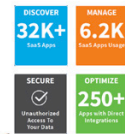


Patch Deployment
Integration

altiris

System Center
Configuration Manager

Introducing Flexera SaaS Manager



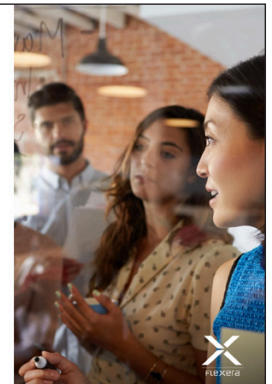
Designed for use by procurement, finance, and IT.



Identifies shadow IT, risk, & waste across all SaaS vendors.



Web based SaaS application. Nothing behind the firewall.



Your Data Is Secure With Us

GDPR Compliant
US/EU Privacy Shield



SOC 2 Compliance



HIPAA Compliant



PCI DSS Certified



DAILY
VULNERABILITY
SCANS

MONTHLY
PENETRATION
TESTING



The Value of SaaS Visibility Across The Enterprise

PROCUREMENT



Right-size SaaS Contracts
Access the right data to give you leverage
in negotiating and customizing contracts



Manage SaaS Renewals
Track contract terms, license fees, and
important dates so you're never
blindsided



Reduce SaaS Sprawl
Committee on smaller number of the
best apps in each category

FINANCE



Generate Accurate Reporting
Schedule frequency of reports, track
annual spend and ensure every SaaS
vendor is accounted for



Reduce SaaS Spend
Approve SaaS app renewals for only
those apps being fully utilized



Track SaaS By Department
Gain visibility into current SaaS
expenditures across departments

IT & SECURITY



Identify Shadow IT
Scan integrated financial data to know
what cloud applications are being used
by whom



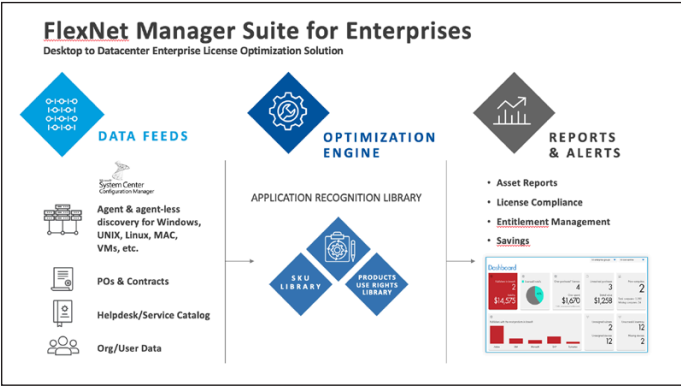
Monitor SSO & Native Accounts
Keep tabs on every type of SaaS account
being purchased, logged into and used



Secure User Accounts
Ensure only authorized current
employees are accessing apps and
receive alerts when access is granted

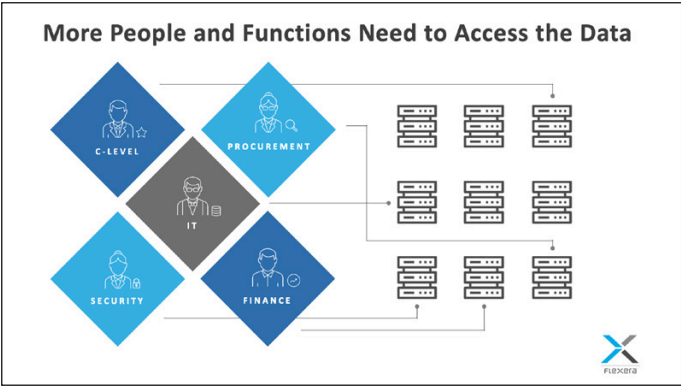
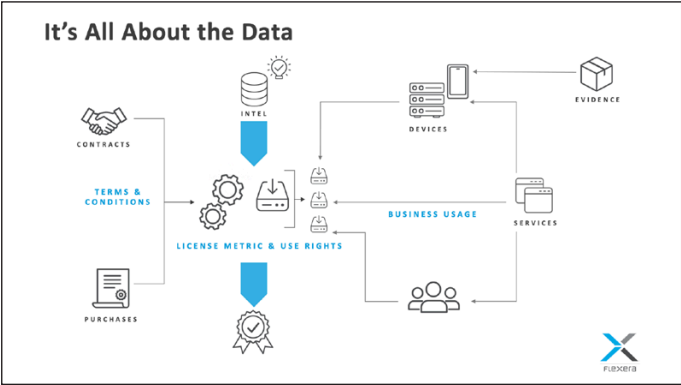
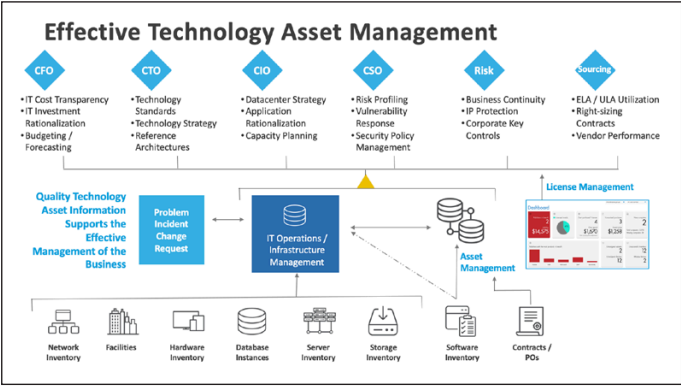
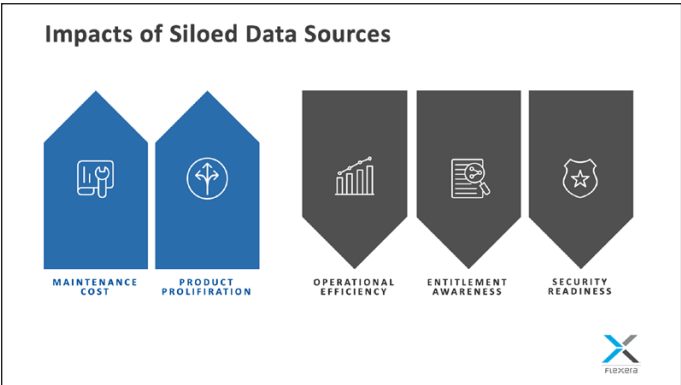




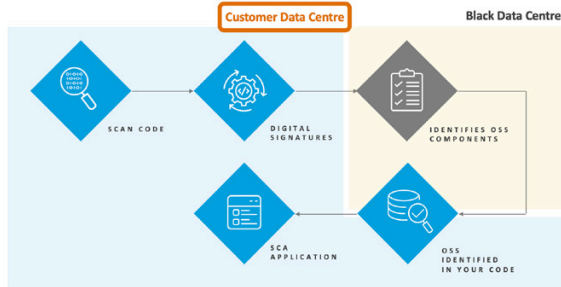


Who Needs What Data?

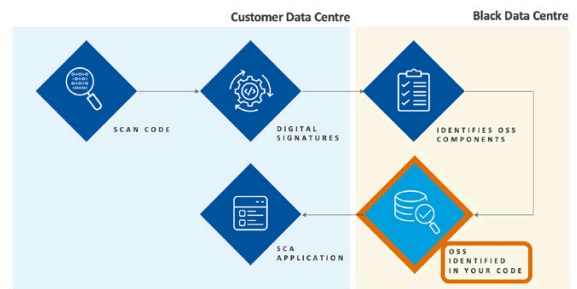
	Lifecycle	Open Source	Security	HW Specs	Virtualization	Windows
IT Asset Manager	Green	Green	Green	Green	Green	Green
Enterprise Architect	Green	Green	White	White	Green	Green
Security Manager	Green	Green	Green	White	White	White
ITSM - Config	Green	Green	Green	Green	Green	Green



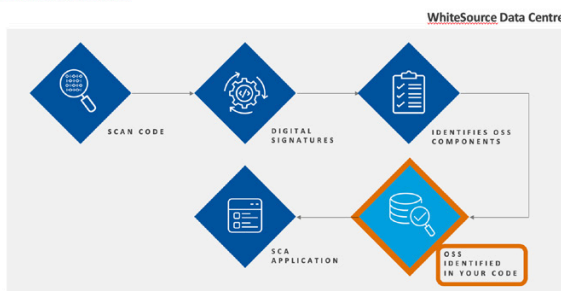
Flexera



BlackDuck Hub



WhiteSource



OPEN SOURCE SOFTWARE

Open Source Software is a type of computer software whose source code is released under license in which the copyright holder grants users the rights to study, change, and distribute the software to anyone to anyone and for any purpose.

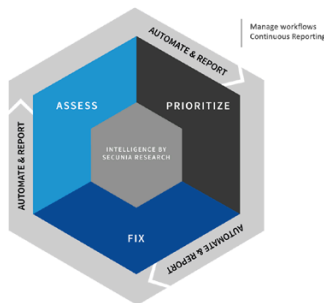
open-source
adjective
denoting software for which the original source code is made freely available and may be redistributed and modified.



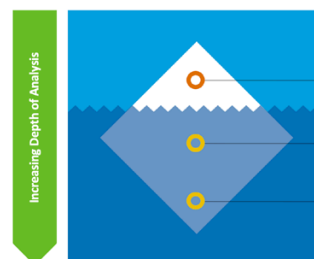
Flexera UNIQUE: Software Vulnerability Management Life Cycle

Software Vulnerability Manager

- **Intelligence by Secunia Research**
 - Verified, accurate and actionable information
- **Software Vulnerability Assessment**
 - Identify and assess risk
 - Trigger remediation actions
- **Effective Remediation**
 - Patch, upgrade or replace vulnerable software
 - Comply with standards eg GDPR, PII, PCI DSS ETC
- **Reporting**
 - Compliant with NERC, HIPPA, SOX, Basel II and PCI-DSS



Levels of Detection & Analysis



FlexNet Code Insight

- Automated Analysis**
Generally found when using Package and Repository Managers
- Automated Detection Rules**
The result of human review to automate subsequent detection
- Manual Analysis**
Evidence of third-party material in Source and Binary files



STEP 1

Understand the Business Goals

WHAT ARE THE BUSINESS GOALS?

- Protect people
- Protect property (Physical and intellectual)
- Allow normal activities
 - Can't permanently bar all doors and windows
 - Allow authorized visitors and block unauthorized visitors
 - Objectives and priorities may differ per role

IDENTIFY AND RANK CRITICAL ASSETS

- Which assets are most important to business goals, and where are they located?



STEP 2


Identify Vulnerabilities

SYSTEM BASED

- Unlocked doors
- Unlocked windows
- Valuable items in plain sight
- External access

POLICY BASED

- Who gets inside?
- Visitor management
- Who has access?

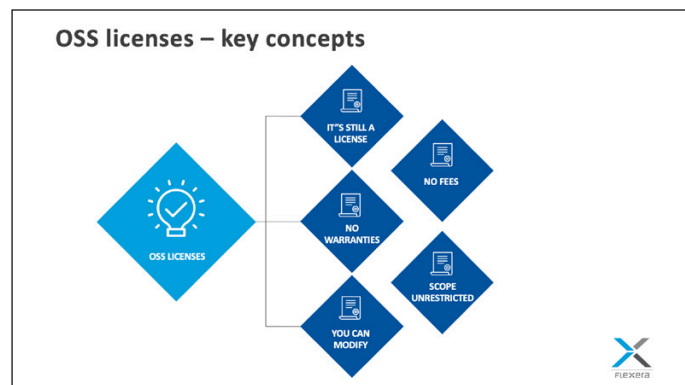


STEP 3


Triage Prioritize Remediation Efforts

- Prioritize based on
 - Severity of vulnerability
 - Criticality of asset
 - Likelihood of attack
- Understand where risk remain
 - Security Rule #1
- Plan for a change
 - Reassess on a regular basis
 - Criminals think of new ways to attack







Here's how you get there with Flexera



**FIND, THEN TRACK,
MANAGE AND
SECURE YOUR CODE**



**MANAGE
COMPLIANCE
RISK**



**MONITOR & FIX
VULNERABILITIES**

Find, Fix, Monitor & Manage **more than 13 million OSS components**
Empowered with security **advisory data from Secunia Research**
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